



Department of Revenue

Alcohol Operations Updates Q1, FY 2027

Jared Longfield

Industry Coordination

Monthly Supplier Touch Base Coordination.

- Basic idea: Share information to support Iowans
- Brokers are involved! Supplier interfaces: Inventory, Logistics, Profile Management

NABCA.

- 4 committee members! Meeting/Discussions with Control States is invaluable
- Supplier and Administrative Conferences expand outreach with Industry

Industry Advisory .

- DISCUS/ADSA.
- NABCA IAC.

Quarterly Broker Supplier Meeting.

- Internal opportunity to discuss industry topics with national suppliers
- Native Distillers voice and input on Iowa economy

Distiller Visits. (Iowa, Kentucky, Tennessee)

- Education and Outreach – what can we learn to be better for Iowa!
- Supplier/State interaction with manufacturers

Current Projects

Will Call Ramp Replacement.

- Erosion caused significant safety issues
- Funding is not from appropriations (taxes) – Self-Funded.
- Scheduled to be complete before November 15, 2026

“TMS” Project – Automate Inbound Transportation Management.

- Zero Cost Process Improvement
- Automating inbound logistics management and real time visibility
- Seamless information flow between State and Public Partnership (RUAN)

POWER BI.

- Updating Dashboards currently in SAS to Power BI platform
- Internal and External facing information
- Annual Report metrics will be externally facing updated daily/weekly/monthly

Alcohol Website Updates (IDR).

- Goal is to combine multiple pages of information into a customer friendly environment
- Anyone should be able to get to the information they are looking for in 3 clicks or less
- Communicate with Retailers and Suppliers changes and gain feedback on changes

Future Projects

Iowa Distilled Spirits University.

- Partnering with DISCUS on academics
- Focus: Increased knowledge of Industry – *certification*.
- New and Current employees would go through the program

Customer Web Application.

- Utilize current ordering system being used on phones to develop the application
- Focus on ease of ordering for customers – not just ordering (invoices, past ordering)

Customer Portal 2.0.

- Update the Customer Ordering Portal with refinements based on customer comments
- Increase tools and introduce AI to increase customer experience.

Control State Scorecard 2.0.

- We have not updated this since it rolled out – we need to update it!
- Focus is on enhancing the customer experience (Suppliers) and introduce AI
- Update the inventory dashboard and streamline the functionality

Native Distillery Update

FY 27 Alcohol Operations Visits.

- Revelton Distillery – July 7, 2026
- Tycoga Winery and Distillery – August 26, 2026
- Iowa Distilling - August 3, 2026
- Blue Ox - August 19, 2026
- Mississippi River Distillery – August 26, 2026

Upcoming Visits.

- 173 Craft Distillery – Clear Lake
- Wildcat Distilling – Webster City
- Templeton Distillery - Templeton
- S & B Farms - Bancroft
- Toppling Goliath - Decorah
- Sioux City Distilling – Sioux City

NATIVE DISTILLER SALES

		FY2027	FY2026	CHANGE	FY2027 YTD	FY2026 YTD	CHANGE
Q1	JUL	\$ 671,415	\$ 665,485	0.89%	\$ 671,415	\$ 665,485	0.89%
	AUG	\$ 968,730	\$ 694,437	32.97%	\$ 1,640,145	\$ 1,359,922	18.73%
	SEP	\$ 735,281	\$ 819,965	10.81%	\$ 2,375,426	\$ 2,143,556	10.27%
	AVG	\$ 791,809	\$ 726,629	14.89%	\$ 1,562,329	\$ 1,389,654	9.96%

Operations Update – Sales

Sales Results for the 1st Quarter of FY 2027.

FY 2027 SALESUPDATE (1st Quarter)

Q1

	JULY			AUGUST			SEPTEMBER		
	2026	2025	CHANGE	2025	2027	CHANGE	2026	2025	CHANGE
Sales	\$ 35,931,972	\$ 36,005,963	-0.21%	\$ 32,976,098	\$ 34,164,433	-3.48%	\$ 35,680,199	\$ 35,115,595	1.61%
Cases	219,001	226,156	-3.14%	212,655	217,550	-2.33%	220,433	221,033	-0.45%
Bottles	205,524	209,676	-1.93%	190,792	195,422	-2.59%	199,433	186,831	6.75%
Gallons	492,784	497,561	-0.96%	464,922	474,558	-2.03%	479,707	478,008	0.36%

Volume results for the 1st Quarter of FY 2027.

Volume Projections:

	SFY Q1			SFY Q2		
	JUL	AUG	SEP	OCT	NOV	DEC
FY2026	-2.82%	-3.07%	3.60%	-3.71%	-8.52%	-3.97%
Goal:	-5.00%	-5.00%	-5.00%	-5.00%	-5.00%	-5.00%
FY2027	-1.20%	-1.97%	-3.71%	-5.00%	-5.00%	-5.00%
	SFY Q3			SFY Q4		
	JAN	FEB	MAR	APR	MAY	JUN
FY2026	-7.14%	-6.60%	-4.56%	-6.88%	4.83%	3.50%
Goal:	-5.00%	-5.00%	-5.00%	-5.00%	-5.00%	-5.00%
FY2027	-5.00%	-5.00%	-5.00%	-5.00%	-5.00%	-5.00%

Goal: The goal is 0% YoY. For budget, we want the variance to be between 1 and 5%

FYAVG YTD:

-4.32%

Sales (Statewide)

Q1	County	Total Sale
1	Polk	\$ 27,580,737
2	Linn	\$ 10,613,534
3	Johnson	\$ 7,296,940
4	Scott	\$ 7,219,899
5	Black Hawk	\$ 5,168,190
6	Pottawattamie	\$ 4,358,000
7	Woodbury	\$ 3,763,338
8	Dubuque	\$ 3,520,750
9	Story	\$ 3,198,066
10	Clinton	\$ 2,803,214

Dollars

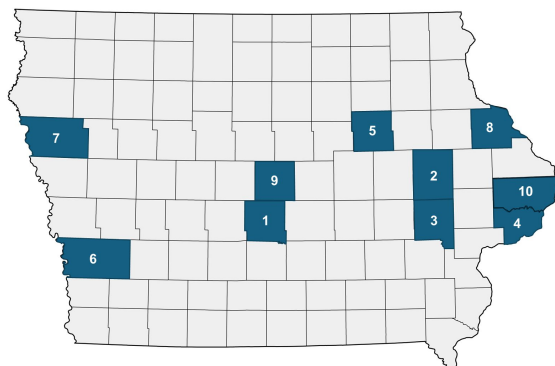
\$117M

Bottles

8.5M

Gallons

1.6M



County	Total Sale	County	Total Sale	County	Total Sale
1 Polk	\$27,580,737	34 Mahaska	\$ 560,198	67 Madison	\$ 244,523
2 Linn	\$10,613,534	35 Buchanan	\$ 519,501	68 Guthrie	\$ 243,704
3 Johnson	\$ 7,296,940	36 Kosciusko	\$ 518,904	69 Emmet	\$ 242,998
4 Scott	\$ 7,219,899	37 Jefferson	\$ 513,476	70 Harrison	\$ 241,478
5 Black Hawk	\$ 5,168,190	38 O'Brien	\$ 509,942	71 Wright	\$ 239,089
6 Pottawattamie	\$ 4,358,000	39 Crawford	\$ 502,868	72 Clayton	\$ 233,152
7 Woodbury	\$ 3,763,338	40 Winnebago	\$ 495,428	73 Hancock	\$ 219,743
8 Dubuque	\$ 3,520,750	41 Jones	\$ 460,252	74 Monona	\$ 219,399
9 Story	\$ 3,198,066	42 Benton	\$ 456,092	75 Ida	\$ 215,553
10 Clinton	\$ 2,803,214	43 Delaware	\$ 450,881	76 Lucas	\$ 195,903
		44 Fayette	\$ 445,727	77 Greene	\$ 193,780
		45 Cass	\$ 436,629	78 Chickasaw	\$ 173,611
		46 Iowa	\$ 427,220	79 Worth	\$ 158,829
		47 Jackson	\$ 386,114	80 Franklin	\$ 155,530
		48 Floyd	\$ 381,164	81 Calhoun	\$ 144,540
		49 Page	\$ 376,207	82 Butler	\$ 133,549
		50 Hamilton	\$ 359,225	83 Adair	\$ 124,807
		51 Union	\$ 338,561	84 Monroe	\$ 124,705
		52 Lyon	\$ 335,566	85 Grundy	\$ 111,664
		53 Clarke	\$ 321,902	86 Mitchell	\$ 105,077
		54 Humboldt	\$ 314,490	87 Pocahontas	\$ 98,236
		55 Allamakee	\$ 289,335	88 Louisa	\$ 89,994
		56 Cedar	\$ 285,751	89 Osceola	\$ 88,385
		57 Shelby	\$ 282,341	90 Keokuk	\$ 84,961
		58 Palo Alto	\$ 281,705	91 Adams	\$ 76,980
		59 Cherokee	\$ 280,987	92 Fremont	\$ 65,784
		60 Howard	\$ 278,921	93 Decatur	\$ 61,401
		61 Sac	\$ 272,484	94 Audubon	\$ 58,073
		62 Mills	\$ 264,215	95 Van Buren	\$ 58,063
		63 Appanoose	\$ 262,691	96 Ringgold	\$ 57,476
		64 Tama	\$ 256,779	97 Wayne	\$ 55,883
		65 Winnebago	\$ 249,984	98 Davis	\$ 30,369
		66 Montgomery	\$ 245,648	99 Taylor	\$ 29,717

Retail Sales

- **1,794 “actively purchasing” Retail Locations across Iowa**
- **Top 50: Equals 67% of Sales, 2.8% of all retail locations.**
- **All Other Locations: 33% of Sales (1,744 locations)**

1	Hy-Vee #3 / BDI / Des Moines	26	Hy-Vee Wine and Spirits (1022) / Ankeny
2	Central City 2	27	Hy-Vee Food Store / Coralville
3	Hy-Vee Wine and Spirits #1 (1281)	28	Hy-Vee Food Store #2 / State Ankeny
4	Another Round / DeWitt	29	Hy-Vee Food & Drugstore #3 / WDM
5	Benz Distributing	30	Hy-Vee Food Store #1 (1159) / Dubuque
6	Marshall Beer Wine Spirits	31	Okoboji Avenue Liquor
7	Costco Wholesale #1111 / Coralville	32	Wines and Spirits / Washington
8	Wall To Wall Wine and Spirits / West De	33	Hy-Vee Food Store #2 / Council Bluffs
9	Hy-Vee #3 Food & Drugstore / Davenport	34	The Boonedocks
10	Wilkie Liquors	35	Hy-Vee #2 (1018) / Ames
11	Sam's Club 8162 / Cedar Rapids	36	Sam's Club 6568 / Ames
12	I-80 Liquor / Council Bluffs	37	Cedar Ridge Vineyards (ET)
13	Costco Wholesale #788 / WDM	38	Hy-Vee Food and Drug / Clinton
14	Sam's Club 8238 / Davenport	39	Hy-Vee Wine and Spirits / Bettendorf
15	Costco Wholesale #1325 / Davenport	40	Hy-Vee / Grimes
16	Sam's Club 6344 / Windsor Heights	41	HY-VEE (1530) / PLEASANTHILL
17	Sam's Club 6432 / Sioux City	42	Happy's Wine & Spirits Wholesale
18	Willys Wine & Spirits / Bettendorf	43	Hy-Vee Wine and Spirits (1628) / Spirit
19	Sam's Club 4973 / Dubuque	44	Hy-Vee Food Store / Urbandale
20	Hy-Vee #7 / Cedar Rapids	45	Hy-Vee #4 / WDM
21	Hy-Vee / Waukee	46	Hy-Vee Food Store (1011) / Altoona
22	Hy-Vee Food Store #5 / Cedar Rapids	47	Hy-Vee Food Store (1271) / Indianola
23	Sam's Club 6472 / Council Bluffs	48	Hy-Vee Food Store #1 (1410) / Mason Cit
24	Costco Wholesale #1 630 / Ankeny	49	Sam's Club 6514 / Waterloo
25	Sam's Club 6979 / Ankeny	50	Hy-Vee #2 / Dubuque

Retail Sales

- 3,073 “active items” available for sale across Iowa
- Top 50: Equals 47% of Sales, 16% of products listed.

	Description	Total Sale		Description	Total Sale
1	Titos Handmade Vodka	\$ 8,519,249	26	Smirnoff 80prf PET	\$ 719,808
2	Black Velvet	\$ 3,021,770	27	Jose Cuervo Especial Reposado	\$ 711,143
3	Crown Royal Regal Apple	\$ 2,978,640	28	Grey Goose	\$ 682,776
4	Crown Royal	\$ 2,658,747	29	Fris Danish Vodka	\$ 664,710
5	Fireball Cinnamon Whiskey	\$ 2,615,085	30	Bacardi Superior	\$ 654,956
6	Jack Daniels Old #7 Black Label	\$ 2,236,165	31	Smirnoff 80prf	\$ 600,754
7	Fireball Cinnamon Whiskey Mini Sleeve	\$ 1,795,520	32	Dr. McGillicuddy's Cherry	\$ 572,942
8	Captain Morgan Original Spiced	\$ 1,712,445	33	McCormick 80prf Vodka PET	\$ 572,820
9	Captain Morgan Original Spiced Barrel PET	\$ 1,670,780	34	Hennessy VS Flask	\$ 552,450
10	Jameson	\$ 1,489,155	35	Admiral Nelson Spiced	\$ 550,302
11	Crown Royal Peach	\$ 1,409,392	36	Tanqueray Gin	\$ 535,018
12	Patron Silver	\$ 1,177,497	37	Don Julio Blanco	\$ 528,293
13	Hawkeye Vodka	\$ 1,133,271	38	Woodford Reserve	\$ 527,962
14	Crown Royal Blackberry	\$ 1,113,211	★ 39	Cedar Ridge Bourbon	\$ 475,974
15	Jim Beam	\$ 1,048,361	40	Seagrams 7 Crown	\$ 474,234
16	Malibu Coconut	\$ 1,029,841	41	Rumple Minze Peppermint Schnapps Liqueur	\$ 473,982
17	Makers Mark	\$ 987,335	★ 42	Blue Ox Vodka	\$ 463,882
18	Svedka 80prf	\$ 916,557	43	Hennessy VS	\$ 448,291
19	Fireball Cinnamon Whiskey PET	\$ 898,344	44	Bulleit Bourbon	\$ 430,247
20	Absolut Swedish Vodka 80prf	\$ 827,333	45	Tortilla Gold DSS	\$ 411,578
21	Don Julio Reposado	\$ 780,346	46	Kahlua Coffee	\$ 393,404
22	Platinum 7x Vodka	\$ 779,886	47	Kirkland Signature American Vodka	\$ 383,162
23	Buffalo Trace Bourbon	\$ 741,761	★ 48	Black Velvet Toasted Caramel	\$ 381,272
24	Jagermeister Liqueur	\$ 735,642	49	Revelton Mulberry Gin	\$ 374,614
25	Jose Cuervo Especial Silver	\$ 721,362	50	Titos Handmade Vodka Mini	\$ 368,314

Warehouse Management

Warehouse Capacity (Monthly YoY):

	JUL	AUG	SEP	OCT	NOV	DEC	6 mo AVG
FY2027	76.3%	75.3%	75.5%	76.2%	81.0%	77.5%	77.0%
FY2026	84.1%	77.6%	78.5%	82.6%	81.0%	77.5%	80.2%
FY2025	74.7%	80.0%	75.4%	82.6%	84.8%	81.4%	79.8%
	DELIST						
	JAN	FEB	MAR	APR	MAY	JUN	12 mo AVG
FY2027	75.2%	66.4%	69.9%	74.2%	72.0%	75.2%	74.6%
FY2026	75.2%	66.4%	69.9%	74.2%	72.0%	75.2%	76.2%
FY2025	74.0%	73.8%	73.8%	75.5%	73.2%	80.1%	77.4%
	DELIST						

- Process Improvements contributing to better capacity in the warehouse:
 - Min Max Strategies.
 - Overmax Control.
 - Delisting Processes.
- Additional racking and an additional stretch wrapper procured by the State increased capacity.

Upcoming Events

October (Short Range Calendar)

Event	Date	Time	Location
Heaven Hill x Iowa Connect	10/1/2026	12:00pm	Virtual
IDR / RUAN QBR FY 27 Q1 Review	10/7/2026	10:00am	In Person
Monthly Touch Base with RUAN	10/8/2026	10:30am	Virtual
NABCAListing/Delisting Admin Session	10/8/2026	11:00am	Virtual
Pernod & Iowa Alcohol Touch Base	10/8/2026	1:00pm	Virtual
Johnson Brothers-Wertz Monthly	10/12/2026	11:00am	Virtual
IDR & Brown Forman Monthly Call	10/12/2026	1:00pm	Virtual
Broker Supplier Meeting	10/13/2026	10:00am	In Person/Virtual
Alcoholic Beverages Commission Meeting	10/14/2026	10:00am	In Person/Virtual
Johnson Brothers Collective Bi-Monthly Connect	10/14/2026	1:00pm	Virtual
Proximo Iowa Inventory Meeting	10/15/2026	10:00am	Virtual
NABCAADMIN Conference	10/17-10/21		In Person
Campari Supplier Touch Base	10/29/2026	10:00am	Virtual

November (Mid Range Calendar)

Event	Date	Time	Location
Johnson Brothers Monthly (.BW)	11/9/2026	11:00am	Virtual
E&JGallo Monthly Review	11/11/2026	11:00am	Virtual
IDR/RUAN Monthly Touch Base	11/12/2026	10:30am	Virtual
Pernod & Iowa Alcohol Touch Base	11/12/2026	1:00pm	Virtual
Luxco/DOR Monthly Review	11/16/2026	10:00am	Virtual
Brown Forman Monthly Touch Base	11/16/2026	1:00pm	Virtual
Sazerac/DOR Monthly Review	11/18/2026	11:00am	Virtual
Proximo Iowa Inventory Meeting	11/19/2026	10:00am	Virtual
Suntory Touch Base	11/25/2026	1:00pm	Virtual



Department of Revenue

Thank you!

Questions?



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Alcohol Financials

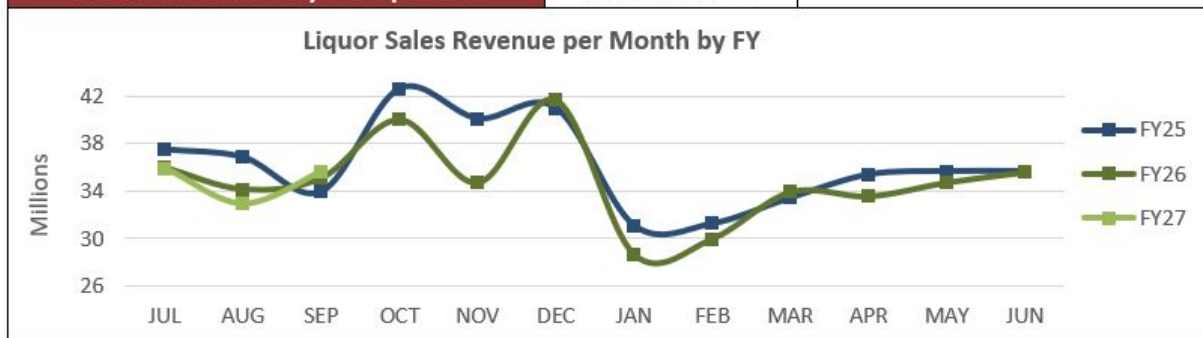
Steve French
Chief Financial Officer

Fiscal Year Sales Comparison Year to Date - September 2026

Category	FY 2027	FY 2026	% Change	Amt Change
Liquor Sales	\$104,588,269	\$105,285,992	-0.66%	(\$697,723)
Split Case Fee	\$579,286	\$569,581	1.70%	\$9,705
Bottle Dep and Sur	\$1,579,373	\$1,499,691	5.31%	\$79,682
Total Revenue	\$106,746,928	\$107,355,264	0.57%	(\$608,336)
Deliveries	19,552	18,938	3.24%	614
Orders	33,026	31,013	6.49%	2,013
Cases	656,097	655,703	0.06%	394
Splits	599,788	582,298	3.00%	17,490
Picks	1,255,885	1,238,001	1.44%	17,884
Bailment	69,030,411	69,533,223	-0.72%	(502,812)
Reversion (Proceeds)	34,114,485	31,941,462	6.80%	2,173,023

Number of Sales Days Comparison

Year to Date =



FY27 Inflows – Actuals / Projected / Budget

	FY27 Actuals	FY27 Projected	FY27 BUDGET
Liquor Sales Revenue	104,588,269	415,000,000	409,304,000
Split Case Fee	579,286	2,300,000	2,240,000
Bottle Deposit/Surcharge	1,579,373	5,800,000	5,376,000
Wine Tax	988,185	6,200,000	7,000,000
License Fees	4,037,917	16,100,000	15,750,000
Native Wine Tax - IEDA	44,997	180,000	185,000
Native Beer Tax - IEDA	21,306	170,000	214,000
Beer Tax - GF	2,181,766	11,000,000	12,600,000
	<u>114,021,099</u>	<u>456,750,000</u>	<u>452,669,000</u>

FY27 Outflows – Actuals / Projected / Budget

	FY27 Actuals	FY27 Projected	FY27 BUDGET
Reversion Transfer - General Fund (GF)	27,000,000	96,500,000	96,348,720
Sub Abuse	7,114,485	29,050,000	28,651,280
Iowa Economic Development Transfer	500,000	2,090,000	2,090,000
City and County Payments	944,454	3,700,000	4,000,000
Bottle Deposit & Surcharge	865,928	3,500,000	3,279,600
License & Liquor Refunds	39,319	180,000	750,000
Bailment	69,030,411	273,900,000	270,140,640
Capital Projects	544,762	4,800,000	4,800,000
	<u>106,039,359</u>	<u>413,720,000</u>	<u>410,060,240</u>



Department of Revenue

Thank you!

Questions?



Department of Revenue

Alcohol Compliance

DeMario Luttrell

Bureau Performance Summary

FY27 · JULY 1 – SEPT. 30, 2026

	FY27 · JULY–SEPT. 2026	FY26 · JULY–SEPT. 2025
Compliance complaints	68	59
Investigations completed	53	53
Alcohol inspections	383	276
Alcohol tax audits closed	22	8
Law enforcement presentations conducted	9	6

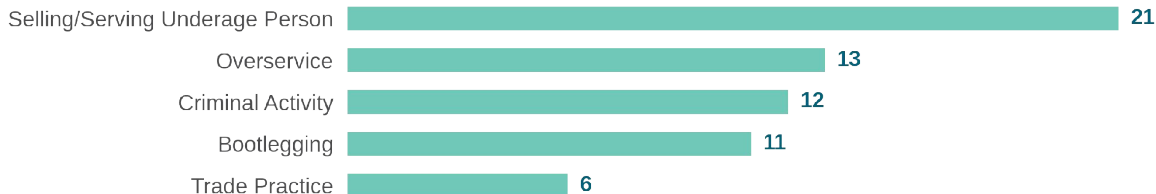
Compliance Complaints Received

FY27 · JULY 1 – SEPT. 30, 2026

Compliance Complaints Received by Month



Top 5 Complaint Categories Resulting in Investigations

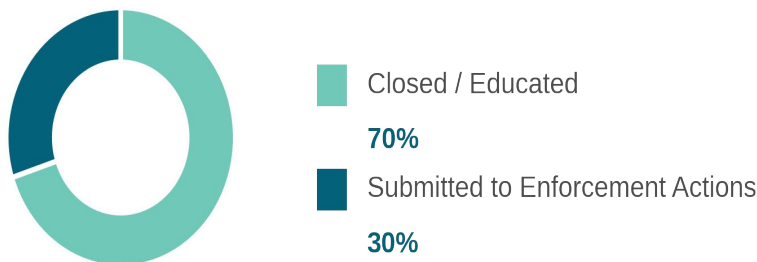


Alcohol Investigations

FY27 · JULY 1 – SEPT. 30, 2026

- From July 1 through Sept. 30, 2026, **53** investigations were completed, the same number as from July 1 through Sept. 30, 2025.
- Average investigation completion time: **62 days**.
- Outcomes: **37** Closed / Educated (**70%**), **16** Submitted to Enforcement Actions (**30%**).
- The Sales/Excise Tax Unit completed **6** audits resulting in approximately **\$567,455.44** in sales tax liability assessments.

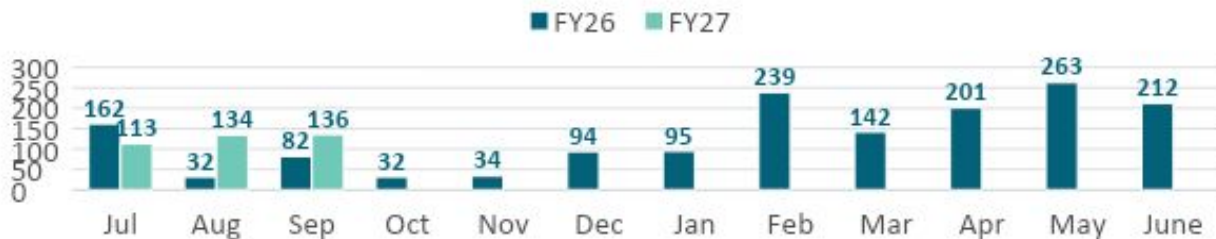
Alcohol Investigations Outcomes



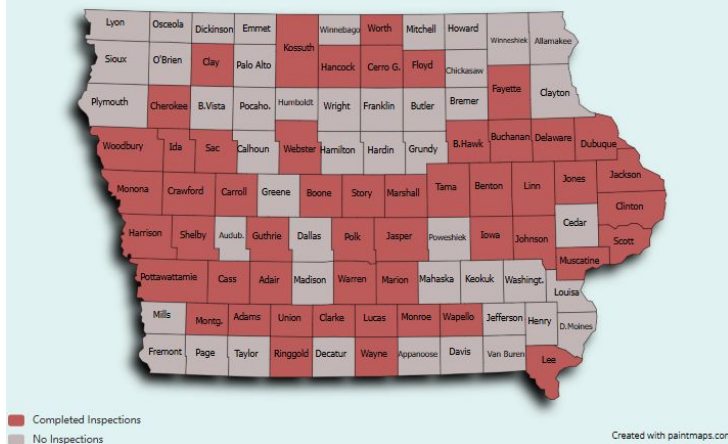
Alcohol Inspections

FY27 · JULY 1 – SEPT. 30, 2026

Alcohol Inspections Completed by Month



Inspections FY27 (July - September)



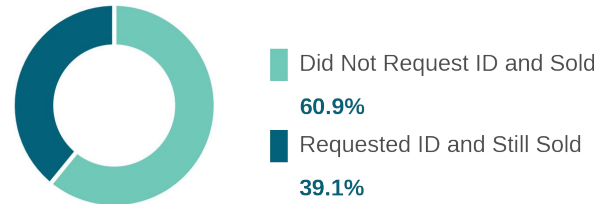
IUAEP Compliance Check Results



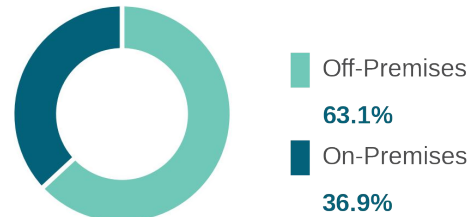
IOWA UNDERAGE ALCOHOL ENFORCEMENT PROGRAM OCT. 1, 2025 – JUNE 30, 2026

- Total number of signed 28E's: **74**
- Total number of agencies that reported checks: **68**
- Total number of checks reported for payment: **1,281**
- Total passed checks: **1,143**
- Total failed checks: **138**
- Total unable to complete checks reported: **69**

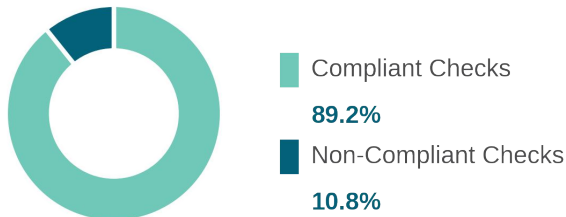
Non-Compliant Checks



FY26 On vs. Off-Premise Locations

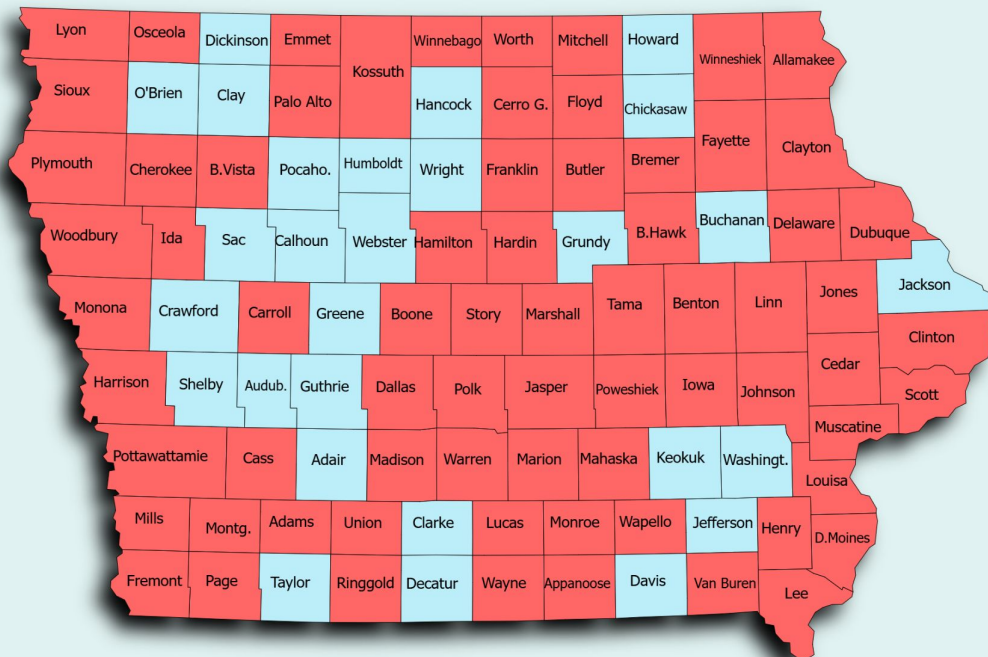


Overall Compliance Rate



IUAEP Counties Completing Checks

Counties that Completed Checks



Red: Participated in 25-26
Light Blue: Has not Participated

Created with paintmaps.com



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Thank you!

Questions?



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Alcohol Licensing

Kevan Irvine

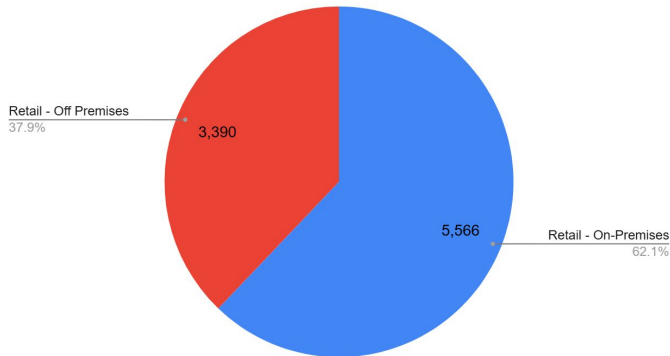
Number of Active License, Permits, and Certificates on this Date

10/1/2026

License Type	Number
Retail - On-Premises	5,566
Retail - Off Premises	3,390
Manufacturing/Wholesale	372
Certificates	1,012
Other	1,149
Total	11,489

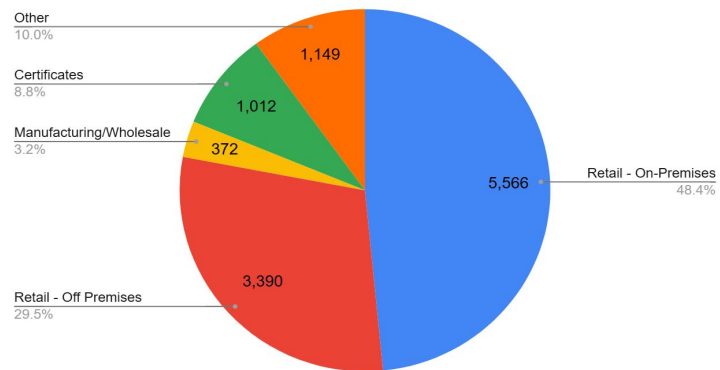
Number of Active Retail Licenses

As of 10/01/26



Number of Active License, Permits, and Certificates

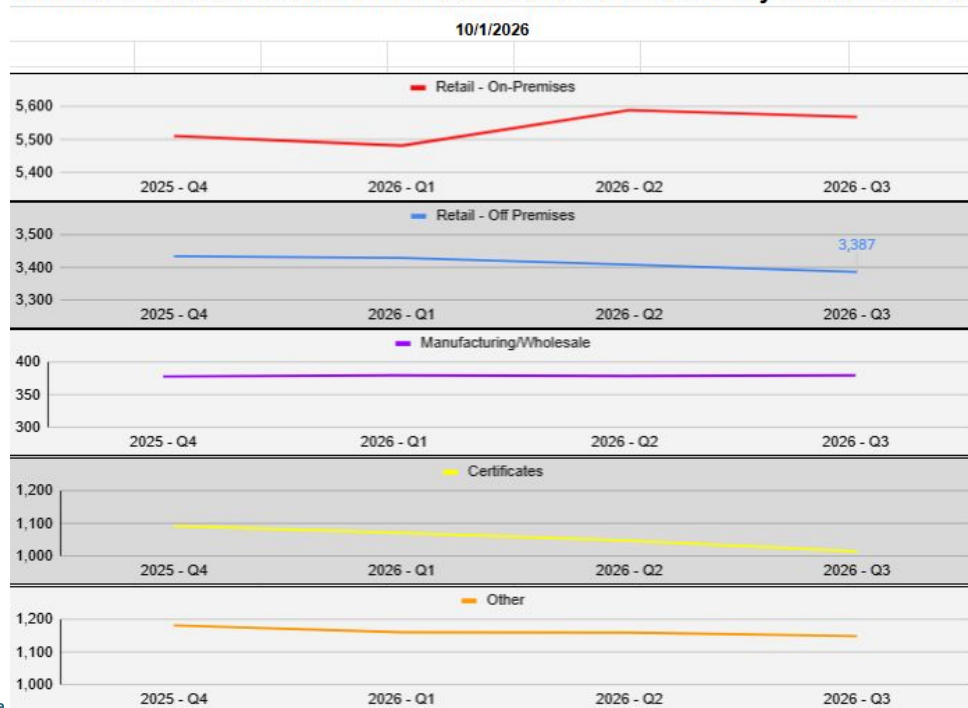
As of 10/01/26



Number of Active Licenses/Permits/Certificates on the Last Day of Each Quarter

License Type	2025 - Q4	2026 - Q1	2026 - Q2	2026 - Q3
Retail - On-Premises	5,511	5,482	5,589	5,569
Retail - Off Premises	3,435	3,430	3,409	3,387
Manufacturing/Wholesale	378	380	379	380
Certificates	1,093	1,071	1,048	1,015
Other	1,182	1,161	1,160	1,149
Totals	11,599	11,524	11,585	11,500

Number of Active Licenses/Permits/Certificates on the Last Day of Each Quarter



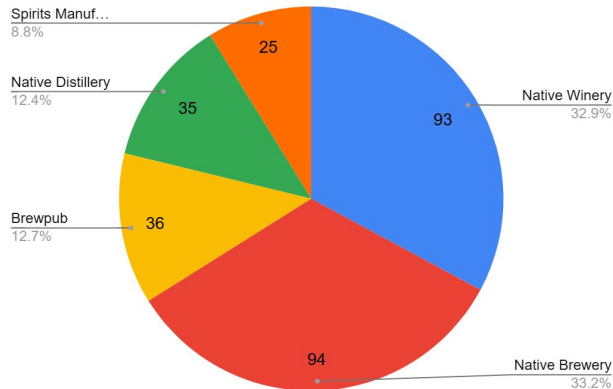
Number of Active Manufacturers on this Date

10/1/2026

License Type	Number
Native Winery	93
Native Brewery	94
Brewpub	36
Native Distillery	35
Spirits Manufacturer	25
Total	283

Number of Active Manufacturers

As of 10/01/26

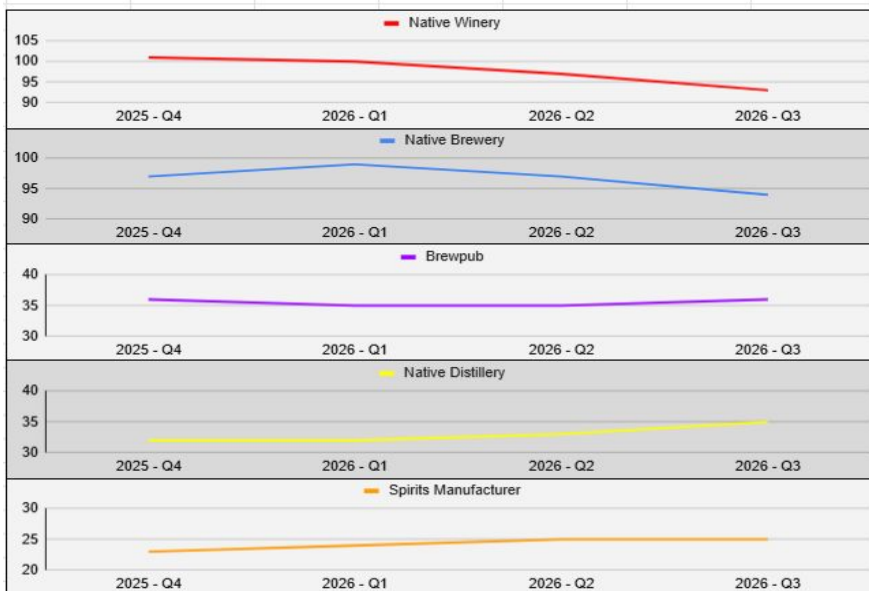


Number of Active Manufacturers on the Last Day of Each Quarter

License Type	2025 - Q4	2026 - Q1	2026 - Q2	2026 - Q3
Native Winery	101	100	97	93
Native Brewery	97	99	97	94
Brewpub	36	35	35	36
Native Distillery	32	32	33	35
Spirits Manufacturer	23	24	25	25
Totals	289	290	287	283

Number of Active Manufacturers on the Last Day of Each Quarter

10/1/2026



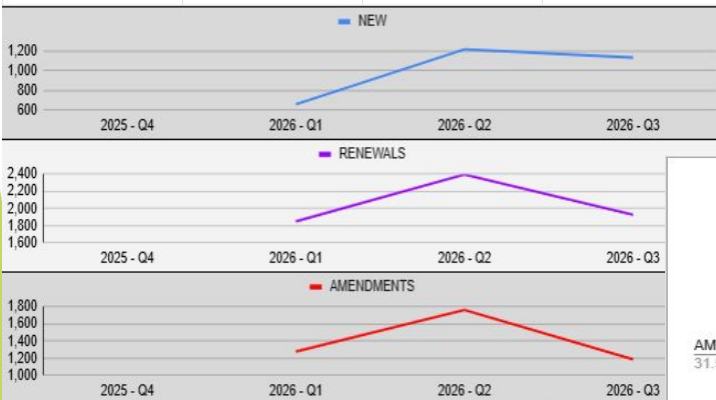
Number of Applications APPROVED During Each Quarter

License Type	2025 - Q4	2026 - Q1	2026 - Q2	2026 - Q3	Totals
NEW		658	1,219	1,135	3,012
RENEWALS		1,848	2,393	1,924	6,165
AMENDMENTS		1,278	1,761	1,187	4,226
Totals		3,784	5,373	4,246	13,403

NOTE: NEW includes New Applications plus Special Events

Number of Applications APPROVED During Each Quarter

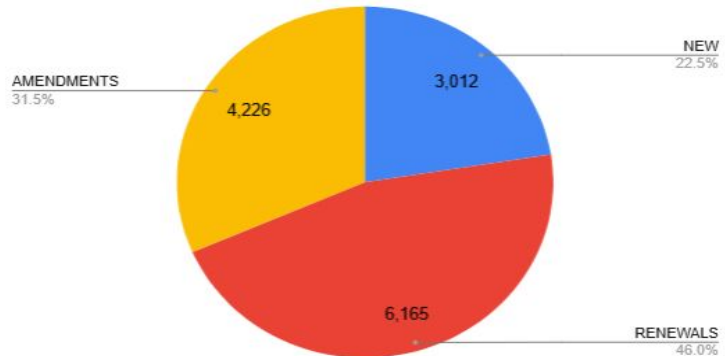
(By Application Type)



NOTE: NEW includes New Applications plus Special Events

Number of Applications APPROVED since January (by application type)

2026



NOTE: NEW includes New Applications plus Special Events

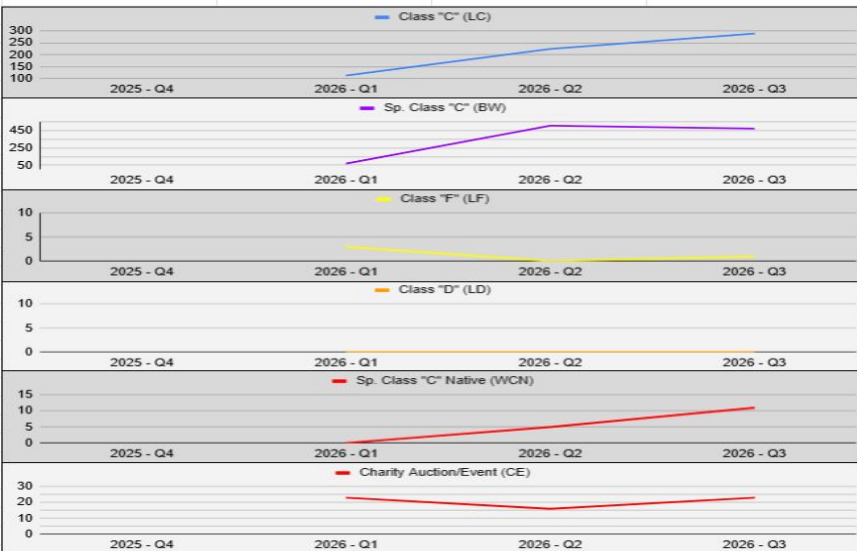
Number of Special Event Licenses APPROVED During Each Quarter

By License Type

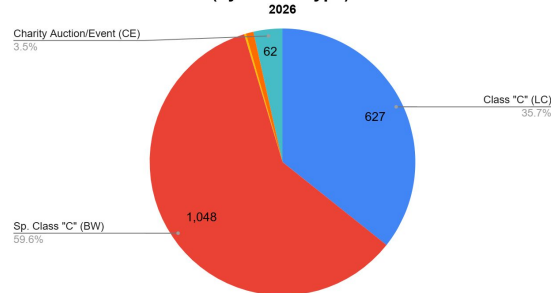
License Type	2025 - Q4	2026 - Q1	2026 - Q2	2026 - Q3	Totals
Class "C" (LC)		113	225	289	627
Sp. Class "C" (BW)		70	506	472	1,048
Class "F" (LF)		3	0	1	4
Class "D" (LD)		0	0	0	0
Sp. Class "C" Native (WCN)		0	5	11	16
Charity Auction/Event (CE)		23	16	23	62
Totals		209	752	796	1,757

Number of Special Event Licenses APPROVED During Each Quarter

by License Type



Number of Special Event Licenses APPROVED since January (by license type)



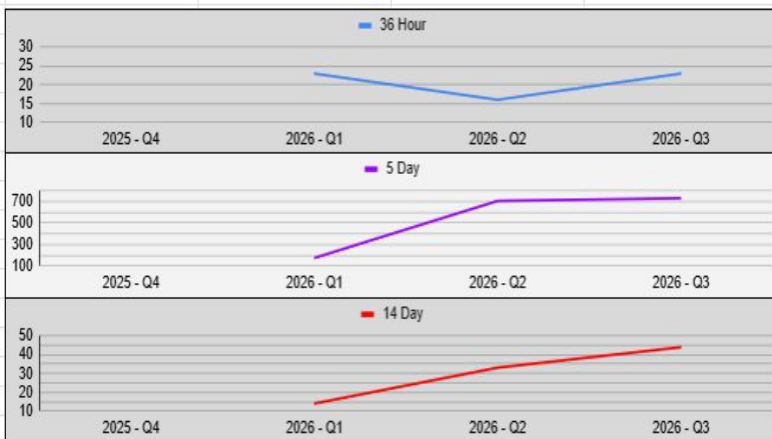
Number of Special Event Licenses APPROVED During Each Quarter

By License Length

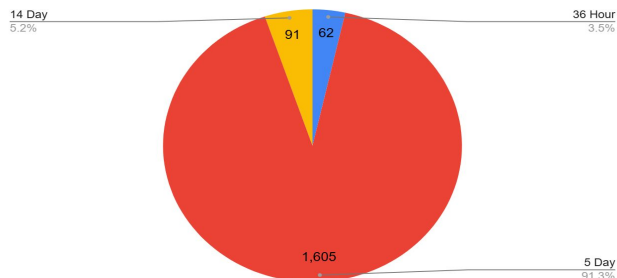
License Type	2025 - Q4	2026 - Q1	2026 - Q2	2026 - Q3	Totals
36 Hour		23	16	23	62
5 Day		172	704	729	1,605
14 Day		14	33	44	91
Totals		209	753	796	1,758

Number of Special Event Licenses APPROVED During Each Quarter

by License Length



Number of Special Event Licenses APPROVED Since January (by license length) 2026





Department of Revenue

Thank you!

Questions?